



Tufin as a Service for MSSPs

Solution Brief

Orchestration and Automation via a Consumption-Based Model

In a highly competitive market, an MSSP's portfolio must include solutions that are agile and seamless to provide the most value to customers. Refining your portfolio amidst the backdrop of disparate security technologies while streamlining the delivery of your solutions can make all the difference in attracting customers and fostering growth.

Managing your customers' firewall rules is a painstaking process and an expensive use of your resources. It's time consuming, inefficient and leaves the door open for mistakes and misconfiguration that could lead to a breach. Network Security Policy Orchestration holds the key to maximizing agility and operational efficiency, tightening your customer's security posture, and drastically improving their change processes and audit readiness.

Tufin as a Service

Tufin as a Service is a consumption-based, pay-per-use services model that enables MSSPs to offer a higher level of security services to customers without adding additional staff. This program allows you to optimize operational efficiency, provide faster response times to security incidents, troubleshoot connectivity, reduce downtime and ensure continuous compliance through Network Security Policy Orchestration.

The Tufin program is specially designed using an OPEX-friendly model for MSSPs to help customers battling with skills shortages and expertise gaps at a price point that is significantly less expensive than having in-house capabilities for the same functions.

- **Cutting-edge change control and policy management across heterogeneous, hybrid cloud environment** for improved network visibility and change automation
- **Intuitive MSSP portal** provides full visibility of usage and costs for easy administration
- **Native multi-tenancy:** Tufin Orchestration Suite was created with multi-tenancy capabilities from the ground up
- **Premium level support, training and GTM assistance:** includes 24-hour support and free online training designed specifically for MSSPs

Why Offer Network Security Policy Management as a Service?

Improve Margins

When your valuable resources are inspecting thousands of firewall rules to ensure policy compliance, it's expensive and takes away from other critical projects. Tufin as a Service saves time and money by providing a more efficient and secure way to monitor, manage and automate network security changes with a policy-centric approach.

Deliver New Services

Without a comprehensive network security policy and a formal change process, rules inflate, the attack surface widens, and the risk of downtime and loss of connectivity increase dramatically. Tufin for MSSPs enables offering new services such as automated cleanup of redundant rules and objects, automated server decommissioning, rule recertification, and tightening permissive firewall policies.

The Tufin Difference:

Market leading technology built upon experience with the worlds largest enterprise networks

Pay-per-use model based on daily consumption

Free online training for certification

Native multi-tenancy

- Ensure segregation between customers
- Separate analysis and reporting per customer

Add customers at will with no down payment or license negotiations

- Bank of licenses to easily add or remove devices at will—no PO necessary
- Insert, remove or exchange licenses independently
- Complete visibility into overall license capacity and usage

Intuitive dashboard

- Delivers graphical analysis of customer cost and usage
- Provides easy export of data to Excel or CSV for further analysis

Premium level support

For more information visit our [website](#) or contact msspinfo@tufin.com

Optimize Firewalls and Reduce Configuration Errors

When network changes are made without proper verification of rules, mistakes and misconfigurations are common, and redundant, shadowed and overly permissive rules are created. Tufin as a Service provides the ability to perform what-if analysis to determine if a rule already exists or if the change requested does not meet guidelines to reduce network configuration errors.

Provide Faster Response to Compliance Needs

Proving compliance can be an arduous and time-consuming task. Tufin as a Service enables you to improve your response to your customers by having the full confidence of knowing who made a change, when and why to prove compliance, easily pass audits and avoid fines. You will also be able to provide reporting based on internal and external compliance regulations.

What Can You Do Differently with Tufin as a Service?

Firewall cleanup: reduce the attack surface and decrease risk

- Unused rules and objects
- Shadowed rules
- Risky rules
- Rule and server decommissioning

Policy optimization: provide greater efficiency and improved performance

- Set rule order by frequency used (most used rules on top)
- Tighten security on rules and policies
- Automated rule and object provisioning

Compliance: track and report on internal and external mandates

- Set base compliance
- Reporting for PCI-DSS, NERC CIP, GDPR, SOX, HIPAA, etc.
- Automated documentation for change tracking

Rule recertification: set automatic recertification workflows

- Set a date for rules to be recertified to meet compliance

Network segmentation: isolate critical assets from threats

- Segment the network with a zone to zone matrix
- Isolate critical assets to protect against known and unknown vulnerabilities
- Easily troubleshoot connectivity

About Tufin

Tufin® is the leader in Network Security Policy Orchestration, serving more than half of the top 50 companies in the Forbes Global 2000. Tufin simplifies management of some of the largest, most complex networks in the world, consisting of thousands of firewall and network devices and emerging hybrid cloud infrastructures. Enterprises select the award-winning Tufin Orchestration Suite™ to increase agility in the face of ever-changing business demands while maintaining a robust security posture. Tufin reduces the attack surface and meets the need for greater visibility into secure and reliable application connectivity. Its network security automation enables enterprises to implement changes in minutes with proactive risk analysis and continuous policy compliance. Tufin serves over 2,000 customers spanning all industries and geographies; its products and technologies are patent-protected in the U.S. and other countries.

Benefits:

Offer new value

- Grow your market and customer base faster without upfront license payment
- Reduce TCO
- Provide more services with fewer resources

Gain efficiency:

- Payments align to actual customer usage
- Automation and real time changes
- Access to world class support
- Certified training
- Highest support level included

Grow your business

- Increase margins by automating manual processes
- Scalable solution to grow with your business
- Optional incremental revenue through add-on services

Why Partner with Tufin?

- Proven industry leader in Network Security Policy Orchestration
- Commitment to continuous innovation to improve business agility and cybersecurity
- Market-leading automation that includes firewall cleanup and risk analysis
- Open and customizable platform to design workflow configurations and integrate with third party security products
- Scalable, distributed architecture with support for the widest range of common firewalls, routers and devices